

2019–2020 MEDIA KIT



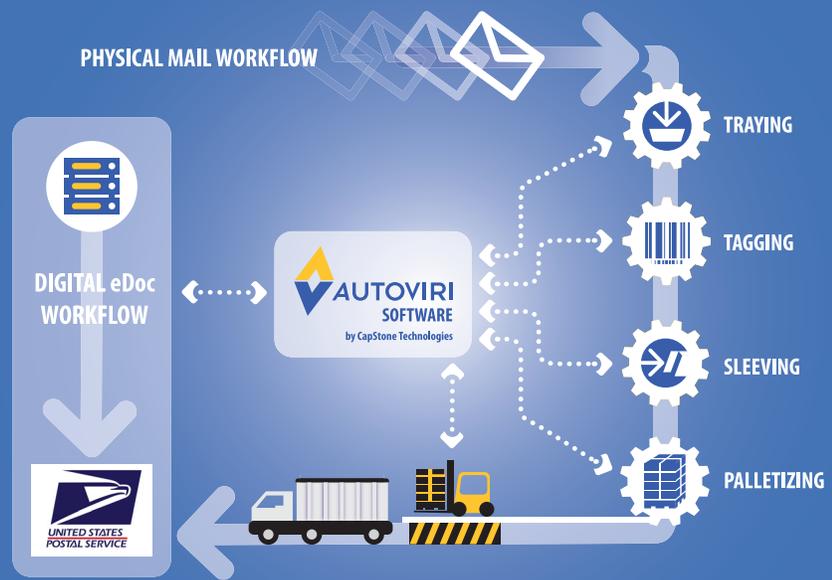
AutoViri™ Solutions by CapStone Technologies



AutoViri Solutions

AutoViri Solutions are a comprehensive suite of products that bring an entirely new level of automation, efficiency and productivity to the print-to-mail industry. The suite includes four robotic technologies and cloud-based software that can be used in any combination to improve operations for continuous mailers, presort mailers, lettershops and co-palletization mailers.

The solutions are designed both to make operations more efficient and to make it simpler to retain USPS workshare discounts, increasing profitability for mailers of all types and sizes.



Robotic Technologies

AutoViri robots automate various manual, repetitive tasks that are part of typical print-to-mail operations. The robots increase throughput, reduce labor requirements, prevent employee injury and allow employees to focus on higher-value tasks.



AutoViri Trayer

The Trayer robot sweeps mail pieces into empty USPS trays quickly and accurately in a single sweep for an entire mail tray. It processes all letter-size mail pieces and tray types, automatically selecting the correct tray size. A single Trayer can automate the traying of mail pieces from multiple high-speed inserters. Data from the Trayer becomes part of a business's audit trail, protecting against USPS penalties for errors. The robot sustains live-production efficiencies exceeding 98 percent.



AutoViri Tagger

The Tagger robot reads a mail piece in a USPS tray, prints the correct tag and physically applies it to the mail tray. One centralized Tagger can service tray output from several sources and eliminates the human labor and quality elements, reducing costs while ensuring the trays do not end up incurring USPS penalties.



AutoViri Sleever

The Sleever robot automatically sleeves USPS mail trays without concern for sleeve hygiene, even if they are worn, torn or dog-eared, eliminating manual sleeving. The robot increases production throughput with continuous automatic sleeving and large sleeve queues, saving valuable space on the production floor by centralizing sleeving functions within its small footprint. A single part-time operator can monitor multiple Sleepers operating at full capacity.



AutoViri Palletizer

The Palletizer robot places finished mail trays on pallets by job, customer/supplier agreement (CSA), destination or other criteria and can build at least six pallets concurrently, improving both productivity and quality. The Palletizer prevents costly USPS Mailer Scorecard postage assessments for nesting errors and provides an audit trail to challenge incorrect assessments. The robot sustains live-production efficiencies exceeding 98 percent.



AutoViri Software

AutoViri Software is a patented solution that integrates a mail operation's physical and digital workflows, so your eDocs can precisely match the physical mail prepared.

AutoViri Software offers total production visibility, and mailers can find and fix 17 costly USPS Mailer Scorecard errors in real time before jobs are released to the USPS, protecting the mailer's workshare discount and increasing productivity. The software is cloud-based and can be used with or without AutoViri robots in any print-to-mail environment.

The CapStone Leadership Team



Troy Power

Troy is a Co-Founder of CapStone Technologies. He is a skilled mechanical engineer with more than 20 years of experience in project management, analysis, design, development, implementation, technical sales and evaluation of varying client solutions. His expertise is ensuring that any improvements to business operations — including people, processes, facilities and technology — are financially justified and deliver results. In addition to providing strategic and operational leadership, he also works closely with the CapStone team to pioneer the origination, development and deployment of CapStone's patented AutoViri Solutions suite.



Robb Hagen

Robb is a Co-Founder of CapStone Technologies and serves as Director of Project Services. He has more than 20 years of experience with project/program management, process analysis and business development in print-to-mail industries. He is the key liaison for several of the company's major accounts, a product manager to all patented designs and manufacturing, and the most senior project manager for the company. Robb is responsible for ensuring the vision of each CapStone client is translated into reality.



Fritz Buglewicz

Fritz is the EVP of Business Development for CapStone Technologies. He has more than 25 years' experience with project management, procedural analysis and business development in print-to-mail and document management operations. Prior to joining the CapStone team, Fritz owned a successful direct mail firm and worked for nationally recognized statement processing and financial institutions. There he managed operations, efficiency development, facility design and emergency planning.



Pat Keenan

Pat is the VP of Client Relations for CapStone Technologies. He is responsible for client relations and marketing, bringing in new customers and developing ongoing relationships. He helps clients get the most out of CapStone products, including preventative maintenance and emergency support. As a certified Six Sigma Black Belt, he interprets data to help determine a client's needs now and into the future, helping reduce costs and increase profits.

Resources

About CapStone Technologies, LLC

Founded in 1999, CapStone Technologies provides automation services and business engineering to the print-to-mail industry with state-of-the-art robotic technology, advanced innovation and proven process engineering to create efficiencies and save labor. Its one-of-a-kind software solution connects the physical and digital workflows on the production floor to provide virtual visibility of performance while reducing errors to protect USPS discounts.

Company Certifications and Awards

CapStone Technologies has been awarded multiple patents for AutoViri and is certified by Idealliance in its Mail Professional and Mail Professional Advanced programs.



CapStone Technologies was recognized as one of America's Fastest Growing Private Companies on the Inc. 5000 list in 2018 and 2019.

Image Library

Logos, images, photos, videos, renderings and product sheets for AutoViri Solutions can be found at www.captechno.com/resources

Social Media

Follow CapStone Technologies on social media for company updates.



Frequently Used Hashtags

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